



CIBC World Markets Inc.  
606 – 5811 Cooney Rd  
Pacific Business Centre  
Richmond BC V6X3M1

Tel: (604) 270-6457  
Fax: (604) 273-7684  
Toll Free: 1-800-341-9909

July 2014

Dear Clients,

After working many years with our team, John Doyle has decided it's time to move on to retired life. It must have something to do with him turning sixty this August 4th. John's last day with us will be Thursday, July 31st. Myself and my team will very much miss working with John and clients will no doubt feel the same way. I am very pleased though that John will be able to spend more time on all the activities that he enjoys so much....skiing, being at his family place in Whistler, coaching fast pitch softball, umpiring, his new career as a part-time ski instructor in Whistler (maybe a discount for Pope team clients?), cycling (in retirement, he can train more and maybe attempt to better my time in the Whistler Grand Fondo), photography, traveling, hiking, mountain climbing, his executive position with Richmond Softball, and softball tournament organizing.....(how did he ever have time to work?).

John has just recently started telling clients, and I know he would like to say goodbye to hopefully everyone he got to know over the years. He is on vacation this week (practicing for retirement) and will be back in the office Monday July 7th. Feel free to call John anytime at 604 207 8585. Here's a short message from John:

It has been a pleasure and honor to have been of service to you, our wonderful clients, for all these years. And I'm extremely proud to have been a member of such a terrific team. I look forward to seeing many of you at Pope Team events over the years. All the best to everyone.

While we will miss John, I am very pleased to announce that Rick Aulik will be returning to our team. Some of you may remember Rick from his time with the team from 2005 to 2008. Rick has been gaining valuable experience as an Investment Advisor with a major national securities firm. In fact, Rick never 'left the building' as he worked three floors beneath us (as I have enjoyed saying over the years). Apart from the improved view (and decreased flood risk in case an earthquake breaks Richmond's dykes), I know Rick is looking forward to working with our great clients in our established team practice, and benefiting from the professional support that Cheryl, Melanie and Sylvia provide.

John and Rick will overlap a bit as Rick is here with us now. Please see Rick's bio:

Rick Aulik, Investment Advisor, left a management role to go back to school and went on to graduate from the Financial Management program at BCIT. Rick holds both the Certified Financial Planner (CFP) and Canadian Investment Manager (CIM) designations. He also earned his Fellowship from the Canadian Securities Institute (FCSI) and is fully licensed to provide Life Insurance solutions. Previously, Rick worked as part of the Pope Team from 2005 until 2008 and has spent the last six years working as an Investment Advisor with another major financial institution. Rick is married to Pav (who is a CA) and they have a beautiful little girl and a new baby on the way in October. Rick enjoys all that comes with fatherhood and still tries to get out and kick the soccer ball when he has time.

Some clients have asked if I am heading off to retirement land in the near future. Barring being hit by a bus (low probability as being an ex-Montrealer, I assume all vehicles are trying to hit me so am a cautious pedestrian), I have no real retirement plans or dates. I very much enjoy my job and as we have a 'team approach', enjoy a balanced life.

On behalf of everyone on my team, I want to thank John for all he has done for our clients and our team for so many years.

Any transition will take a bit of time, but I am confident it will go well. If you have any questions at all, please call.

All the best,

**Neil Pope**

Investment Advisor, First Vice President | The Pope Team

CIBC Wood Gundy - Richmond, BC

Phone: (604) 207-8578 | Toll Free: (800) 341-9909 | Fax: (604) 273-7684

Website: [www.thepopeteam.ca](http://www.thepopeteam.ca)

Email: [neil.pope@cibc.ca](mailto:neil.pope@cibc.ca) | [rick.aulik@cibc.ca](mailto:rick.aulik@cibc.ca)  
[cheryl.sy@cibc.ca](mailto:cheryl.sy@cibc.ca) | [melanie.burns@cibc.ca](mailto:melanie.burns@cibc.ca) | [sylvia.gao@cibc.ca](mailto:sylvia.gao@cibc.ca)